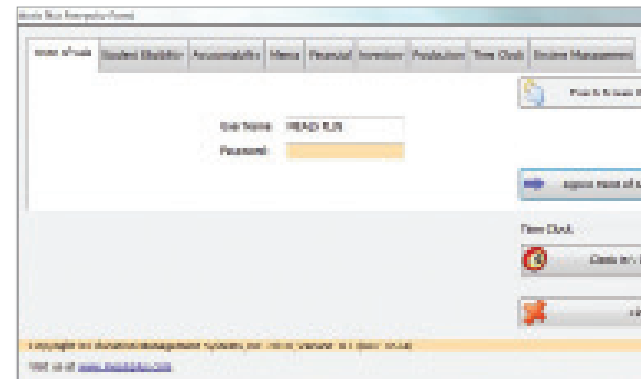# KEEPING THE LUNCHLINE MOVING.

Meals Plus

Smoothing the way to a trouble-free lunch. (And breakfast.)

At Meals Plus, we've been working in lunchrooms and central offices long enough to know what's really important in a cafeteria technology system: simply put, a provider who knows what to do, and a system that delivers everything that's promised.

> Point of Sale
> Free & Reduced
> Menu Planning
> USDA Nutrient Analysis
> Inventory Management
> Time Clock
> Financial & Statistical
> Accountability
> Online Services
> Training & Support

General features:

- Designed exclusively for K-12 food service
- Complete "toolbox" for school nutrition management
- Easy to learn & use
- Single, centralized database — Microsoft SQL
- System functions are integrated
- Microsoft Windows based — point & click
- Runs on standard PCs with minimal technical requirements
- Compatible with most student information systems
- Automatic program updates via internet connection
- Available as individual components or as part of an Enterprise Suite
- Compatible with other district business software
- Reports can be converted to Excel & PDF files
- Qualified training
- User-friendly on screen and printed user's manuals
- Knowledgeable, friendly help desk

Fast, simple and easy to use.

Our POS system was designed by software engineers with direct experience in school settings. We've used that know-how to create technology with benefits for everyone working in the cafeteria.

- *Easy for cashiers to learn and use*
- *Built for speed*
- *Customizable cashier serving screens*
- *Offline Serving Mode when network connection is lost*
- *Single database that allows visiting students to use meal account at any school*
- *Real-time updates from Free & Reduced*
- *Multiple student input options: PIN pad, barcode and fingerprint*
- *Two ways to enter data: touch screen or standard keyboard*
- *A dietary restriction feature for fewer mistakes*
- *A la carte controls*
- *Reprocess transactions served with incorrect eligibility status*
- *A "serve by teacher/group" function that makes it easy to group students*
- *Mobile compatible*
- *Detailed audit tracking*

Reports include:

- *Monthly participation*
- *Daily cashier activity summary*
- *Select state reports*
- *Item sales summary*

- *Accuclaim edit check*
- *Daily cafeteria close-out (daily deposit)*
- *Checks report*

"With our previous system, technology in the cafeteria was a VERY complicated issue. Meals Plus has changed that for the better. The POS system has all the features I need to run my business. My cashiers love how fast and easy it is, and the switchover was much easier than we could have imagined. I also like the fact that the system runs on regular PCs. It's a more affordable approach. I'm a very satisfied customer."

Kathy Benedict
Director of Food Services, Bainbridge-Guilford Schools
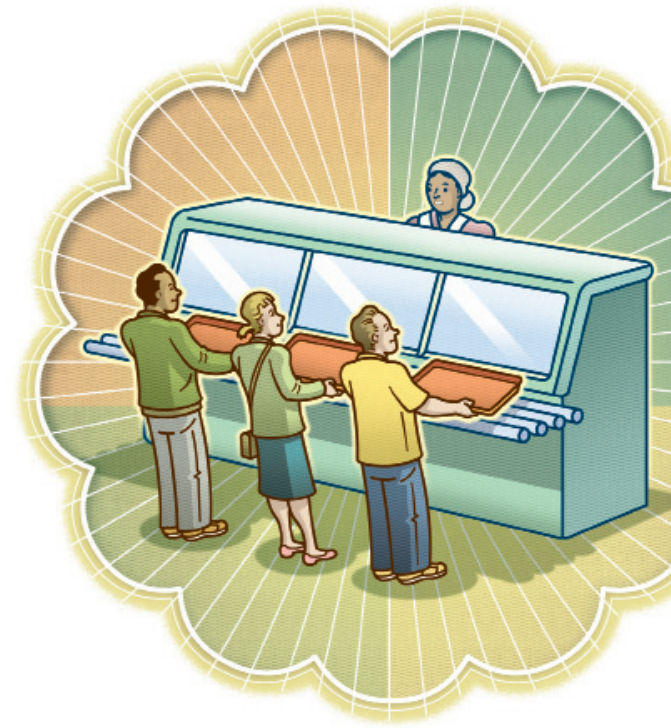*Bainbridge, NY*
Past President, NYSNA

Accurate, compliant and flexible.

Tracking student eligibility for NSLP — and accurately processing reports — can be a major concern. That's why our Free & Reduced component lets you identify and track students easily and accurately.

- *Adheres to USDA guidelines*
- *Minimizes manual data entry*
- *Centralized database provides real-time update to Point of Sale; click 'save' and you're ready to serve*
- *Imports direct certification data*
- *Generates letters in multiple languages*
- *Automatically crosschecks to eliminate duplicate applications*
- *Accommodates any verification protocol: Basic, Alternate Random or Alternate Focused*
- *Expands your capabilities to accommodate scanning and Internet applications*

Reports include:
- *Date-driven rosters*
- *Notification letters*
- *Verification letters*
- *Temporary list*
- *Demographic report*

"Meals Plus has proved to be a reliable and accurate system for tracking, reporting and storing data. They tailored our system to fit our school size and individual district needs; in just 45 serving days, our reimbursable meal sales increased 31% over the previous year. Our free and reduced participation has also increased significantly. I honestly have to say that Meals Plus ranks as one of the very best vendors we do business with."

Patrick Gibson
Director of Business Operations
Upper Valley JVS
Piqua, OH

Standardized, streamlined and expandable.

The Meals Plus system helps standardize and streamline your district menu planning.

- *Uses USDA Child Nutrition Database*
- *Food-based planning and tracking*
- *Accommodates cycle menus*
- *Includes 10,000 USDA ingredients*
- *Ability to build and add custom recipes*
- *Easy to navigate in and out of recipes and ingredients*
- *Accommodation for HACCP guidelines*
- *Post-production record keeping*
- *Fully integrated with inventory management component to automate usage tracking*

Reports include:
- *Production forecasting*
- *Print menus daily, weekly or monthly*
- *Menu costing*
- *Recipes by ingredients or step-by-step*
- *Nutrient analysis by item & menu*
- *User-defined custom reports*

"Meals Plus is a great partner. They care about their customers being satisfied and that has earned my complete trust. Their consistent product improvements and friendly people make for a system that my staff and I have come to rely on as an invaluable tool that's very easy to use. I'm very careful about recommending products to people I know, but I recommend Meals Plus every chance I get. They have never let me down."

Susan Whitaker
Director of Food Services
Huron City Schools
Huron, OH

NUTRIENT ANALYSIS

Straightforward, feature-full and adaptable.

You'll find that our Nutrient Analysis component is easier to work with than manual systems or other software programs. And that's not all.

- *Uses USDA Child Nutrition Database*
- *Meals Plus Menus is USDA-approved for use in conducting nutrient analysis*
- *Food-based analysis*
- *Ability to build and add local ingredients*
- *Easy to navigate in and out of recipes and ingredients*
- *Includes the nutrient standards from the Final Rule*
- *Accessible from central office or school site*

Reports include:
- *Nutrient analysis by item & menu*
- *Ingredient profile*
- *Recipe profile*

"Without exception, Meals Plus meets all of our food service management needs. I have worked with all facets of the system, including training new employees on the software, and it is solid — top to bottom. They have earned my confidence by living up to their promises of quality products and dedicated support. I'm able to focus on other responsibilities and not just putting out computer system fires. Meals Plus has really developed a low-maintenance system. It is an all-around exceptional approach to cafeteria technology."
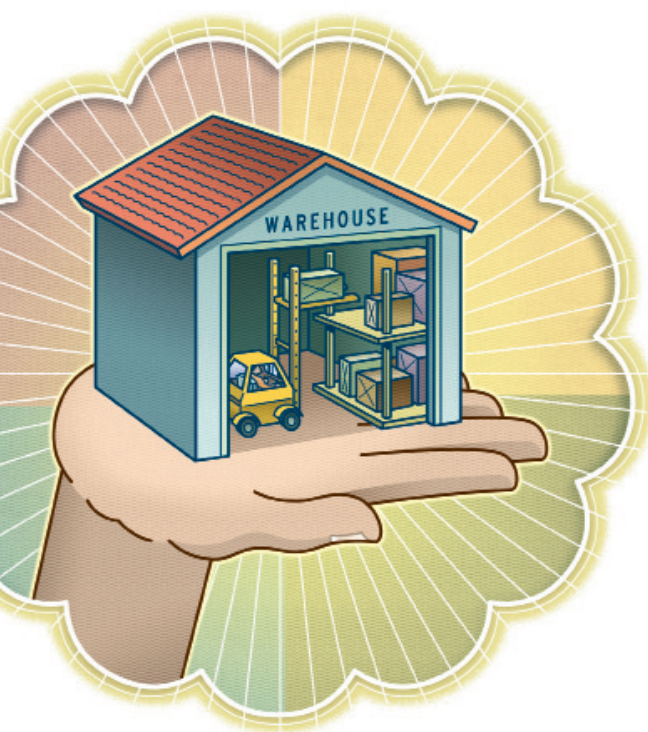
René Sturgeon
Food Services Computer Systems Manager
Darlington County School District
Darlington, SC

Organized, efficient and complete.

With Meals Plus, you get a centralized ordering and management system that helps you keep track of commodities, purchased foods, supplies and more — and maximize the efficiency of your inventory operations.

• Fully integrated with menu planning and production component to automate usage tracking
• Capable of tracking a true perpetual or summary inventory system
• Includes Bid Analysis component
• Enables electronic ordering
• "FIFO" valuation method includes all items for an unlimited number of sites
• Tracks an unlimited number of user-defined categories (USDA, supplies, processed, etc.)
• Allows for limited item access by site

Reports include:
• Item listing
• Open Items/Orders
• Physical 'worksheet'
• Transaction history
• Inventory on-hand
• Ending inventory count
• Summary/Close
• Bid analysis (bottom line & cost per serving)

"Meals Plus has a great training and support system. The Meals Plus software is so superior to what had been used in the past that our child nutrition directors were excited and looked forward to a time-saving efficient system."
Larry Webber
Program Analyst
Department of Defense Elementary and Secondary Schools
Peachtree City, GA

TIME CLOCK

Neat, orderly and on top of everything.

Take the hassle and paperwork out of tracking employee time, leave and professional certification.

- *Integrated into system and accessible from the enterprise portal*
- *Tracks multiple job assignments*
- *Tracks leave balances*
- *Tracks employee certification hours*
- *Tracks comp time*
- *Automates vacation/leave request and approval process*
- *Enables employees to view and print time sheets*
- *Allows employees to clock in and out at any location where Meals Plus is running*
- *Fully secure, with unique user IDs and passwords*
- *Exports data to payroll software system*
- *Built-in management tools*
- *Comprehensive report options*

Reports include:
- *Time sheets*
- *Leave tracking*
- *Comp time*
- *Discrepancies*

"Very simply, it works. Tech issues at the cafeteria level have dropped by 95%. The system is comprehensive, easy to use, requires very little maintenance and puts minimal demand on the district technology staff. Meals Plus has truly designed a system that works for our cafeteria staff. And as good as the software is, their support is even better!"
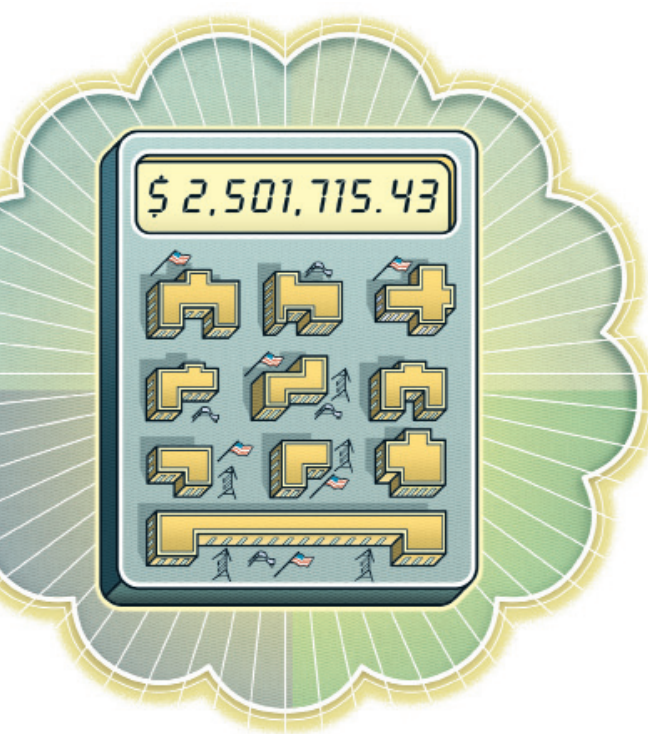
Walter Campbell
Food Services Director
Charleston County School District
Charleston, SC

Integrated, inclusive and automatic.

Meals Plus delivers a powerful systems integration and financial management tool that enables automated sharing of information between schools and the district office — and facilitates data-based decision making. Our reporting system provides up-to-date revenue / expense information to better analyze the financial health of individual schools or the entire district.

- *Provides overview of the money side of your operation*
- *Exchanges data (import/export) with your district accounting system*
- *Accommodates district-specific account codes*
- *Handles performance calculations using industry norms and NFSMI recommendations*
- *Uses up-to-date expense information to help analyze the financial health of your district*
- *Offers multi-year historical comparisons*

Reports include:
- *Operating statement*
- *Trial balance*
- *Balance sheet*
- *Plate costs*
- *Indirect costs*
- *MTD/YTD summary*
- *Profitability*
- *Breakfast & lunch counts*
- *Meals per labor hour*
- *Sales by category*

"I constantly get calls to switch POS systems and there is no way I would do it. The software is outstanding and the customer support is extremely dependable. I count on them and they come through for me. When I call, I get help, and I don't have to wait. The whole Meals Plus package — software and people — gets the job done. "
Patrick Barnes
Food Services Supervisor
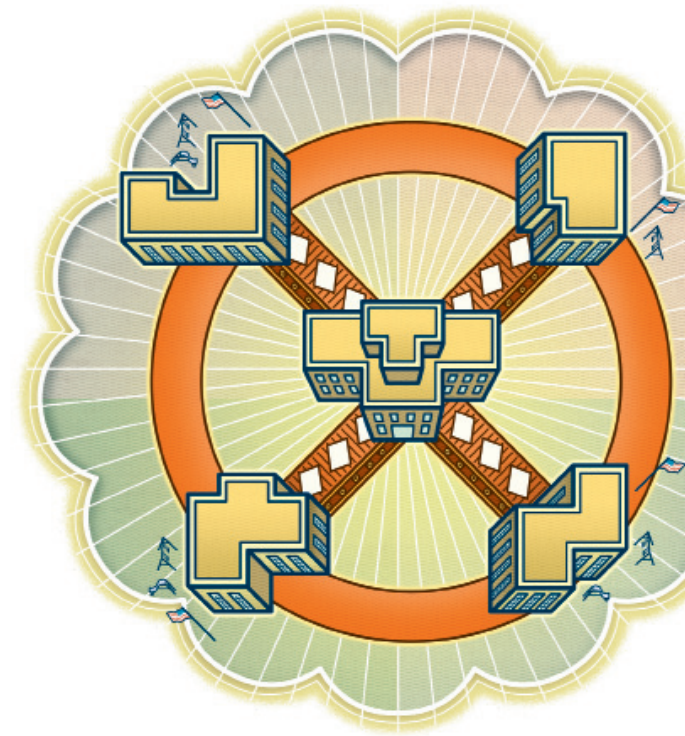*Surry County Public Schools, VA*

Centralized, connected and timely.

One of the tastiest features of the Meals Plus system is the way it centralizes all of your district's data. You get real-time access to accurate data on a school-by-school or district-wide basis — and eliminate inconsistencies between schools and the central office.

- *Enables true centralized data management*
  - *> Update student data*
  - *> Setup and edit user profiles*
  - *> Modify Daily Deposit data*
  - *> Exchange data with the district student information system via automated or manual import*
  - *> Export data in a range of formats, to share with other district software systems*
- *Provides real-time access to school-by-school Point of Sale data*
- *Allows Point of Sale pricing updates from the central office*

Reports include:
- *Daily sales/collection*
- *Accuclaim edit*
- *Monthly claim form*
- *Reimbursement*
- *Participation: daily by attendance, by status*
- *Daily participation listing*
- *Revenue summary*
- *Unclosed dates*

"I've seen many upgrades and changes but it has all been very positive. In my opinion, this software is superior to anything that is available on the market today. Whenever I call the help desk I know I will be speaking with someone who is not only knowledgeable, but patient and courteous as well. The accountability the software provides is outstanding."
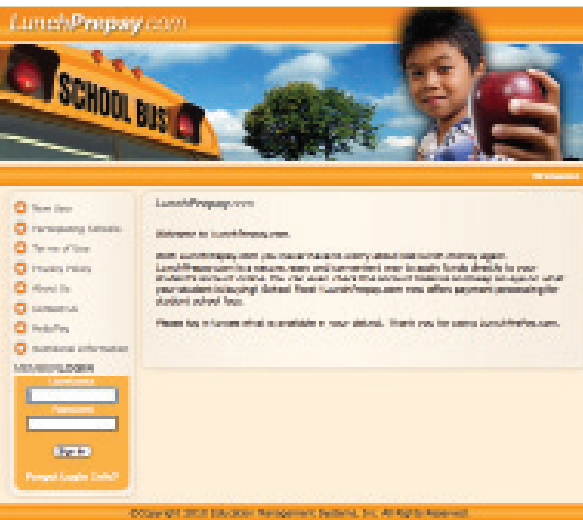*Audrey Piraneo*
Child Nutrition Supervisor
Hoke County Schools, NC

Wide-ranging, web-enabled and worry-free.

We're the one-stop shop for automated school meal account management. From free & reduced meal accounts to credit card transactions, our online meal payment and application options offer up benefits for the whole student body.

LunchPrepay.com
Online meal payment/school fees option
- *Simplifies the process by allowing parents/guardians to prepay*
- *Allows parents to see account balances and what students are buying*
- *Provides online meal payment/school fees option*
- *Sends balance notification via email*
- *Integrates with POS to accurately update balance and activity*
- *Utilizes SSL security protocol*
- *Enables generation of management reports through an Administrative portal*

LunchApplication.com
Online free & reduced applications
- *Allows parents and guardians to apply for meal benefits online*
- *Speeds application processing*
- *Makes it easy to administer – no more dealing with messy handwriting*
- *Eliminates the need for paper files*
- *Utilizes SSL security protocol*
- *Integrates with Free & Reduced program to accurately update eligibility*

"For 17 years I have relied on the Meals Plus product suite to coordinate my routine. Having seen the evolution of the software firsthand, I appreciate how much time the Meals Plus products save me."
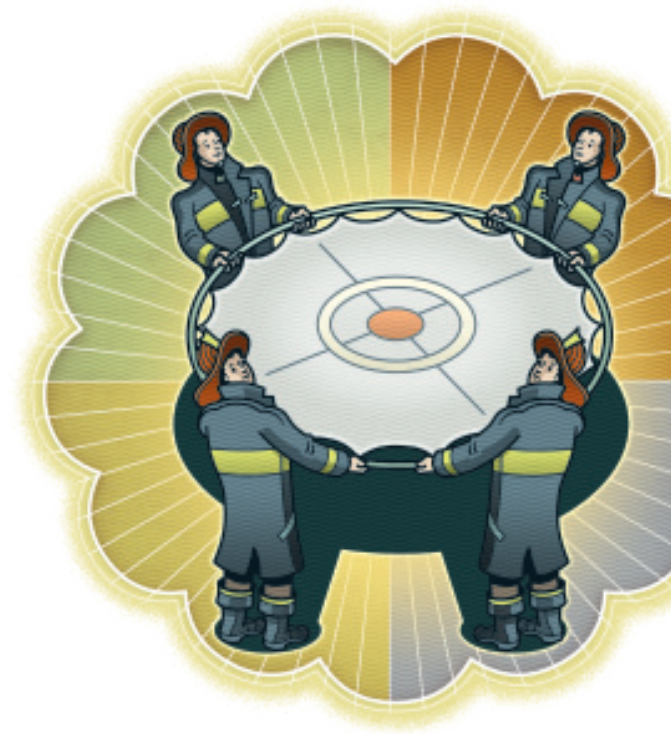*Guy Garner*
Child Nutrition Director
Caldwell County Schools, NC

Experienced, hands-on and accessible.

Implementing a cafeteria management system shouldn't require a leap of faith on your part. When you have a question, need to train new staff or find yourself facing an unexpected problem, you deserve a living, breathing person who's ready, willing and very able to keep everything from crashing down on your head.

• *Experienced training and support personnel who actually spend time in school cafeterias*
• *An 800 number that's always answered by a human being (and closely monitored for response times)*
• *Service level metrics that are continually monitored*
• *Onsite and remote training including POS "go live"*
• *Support-call logging to save you time and hassles*
• *HDI-certified staff*
• *Easy-to-access, comprehensive self-training tools*
• *Highest staff-to-customer ratio in K-12 cafeteria systems*

"I have experienced major disasters with other software companies in the past. Meals Plus is different. When I call Meals Plus I always receive fast, patient support. I am always able to talk to one person on the support team for any issue, I don't have to go through 6 or 8 different people just to get one answer. The support team is great at helping any level of user... they are able to explain things in your terms so that there is complete understanding.

Compared to other software companies I deal with, Meals Plus is a 'real gem' of a partner."
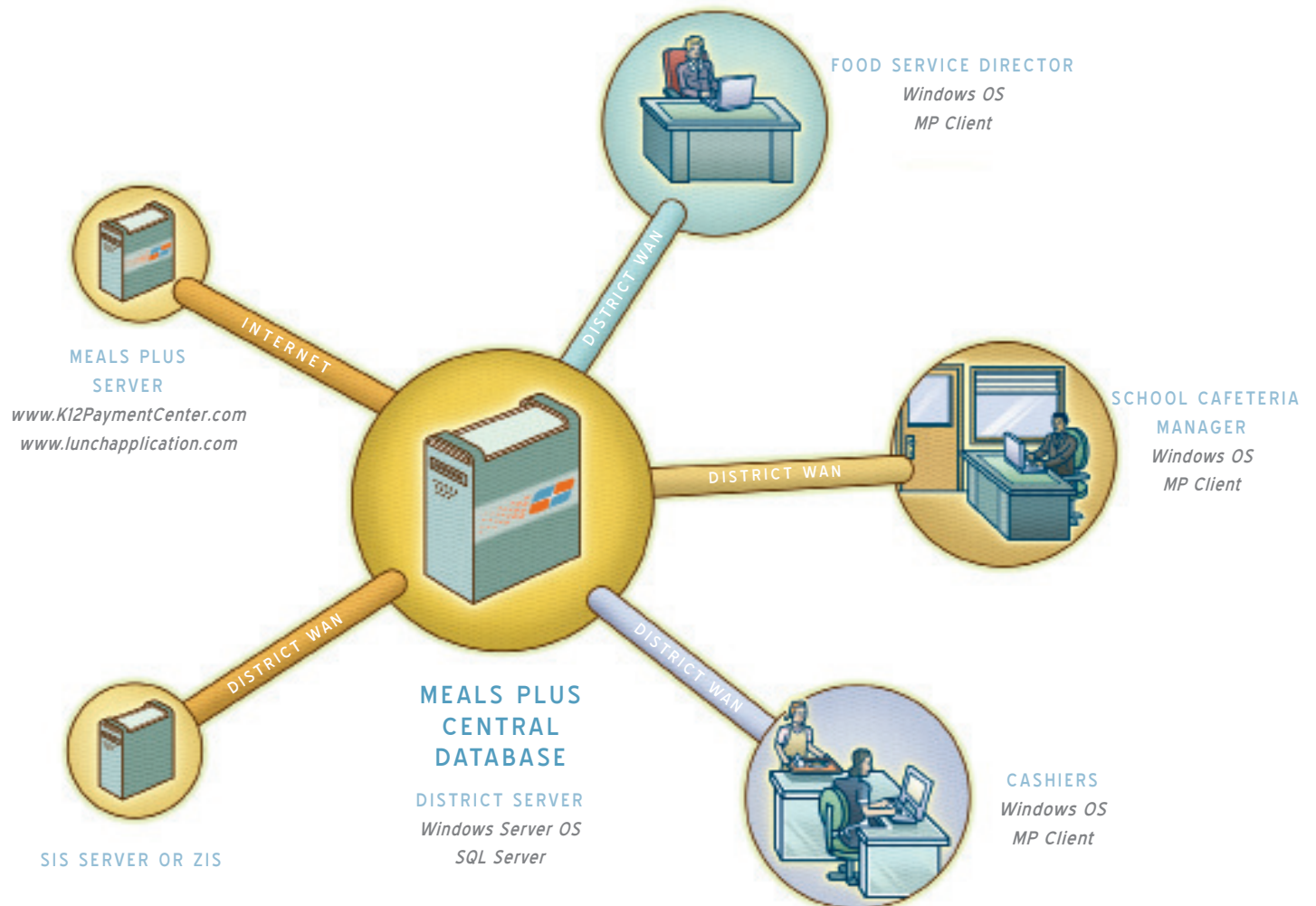
Toby Boedeker
Computer Specialist
Kettering City Schools, OH

TECHNICAL SPECIFICATIONS

Intuitive, centralized and robust.

FOOD SERVICE DIRECTOR
Windows OS
MP Client

MEALS PLUS
SERVER
www.K12PaymentCenter.com
www.lunchapplication.com

DISTRICT WAN

INTERNET

SCHOOL CAFETERIA
MANAGER
Windows OS
MP Client

DISTRICT WAN

MEALS PLUS
CENTRAL
DATABASE

DISTRICT SERVER
Windows Server OS
SQL Server

DISTRICT WAN

DISTRICT WAN

SIS SERVER OR ZIS

CASHIERS
Windows OS
MP Client

Meals Plus provides a robust integrated system that includes everything from intuitive lunchline software to easy bottom-line reporting — making it a cinch for you to stay on top of all your key areas, from the back office to the district office. Designed exclusively for K-12 food service, the Windows®-based technology (available as individual components or as part of an Enterprise system) runs on standard PCs with minimal technical requirements.
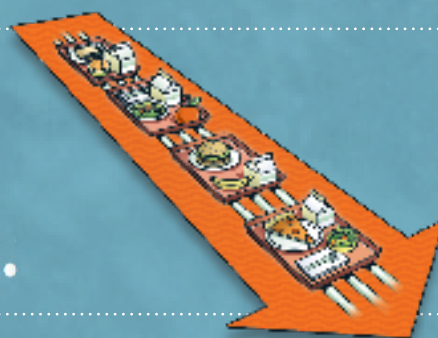
- *Easy to learn and use*
- *Provides a single, centralized database (hosted by customer or Meals Plus)*
- *Minimum bandwidth requirements*
- *Serves as a comprehensive system for managing your entire school nutrition operation*
- *Backed by an uncompromising commitment to customer service*
- *Microsoft .net framework*
- *Microsoft SQL database*
- *TCP/IP 'web enabled' client-server system*

Microsoft Partner
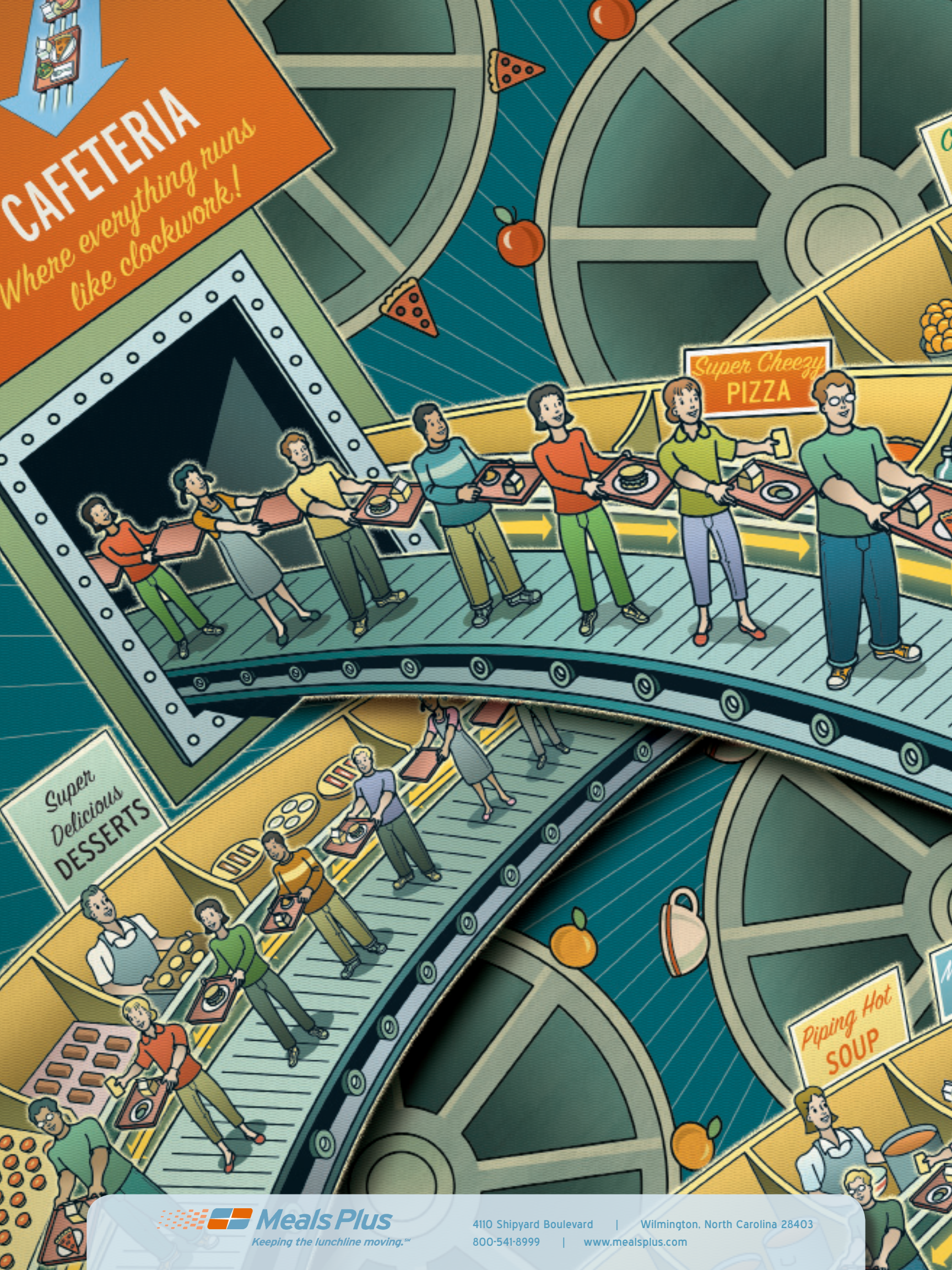Gold Application Development
Gold Application Integration

SIF CERTIFIED
SIF 2 Enabled
Application

PowerSchool
Partner

HDI
The IT Service & Technical
Support Community

District Administration
TOP 100
PRODUCTS

CAFETERIA
Where everything runs like clockwork!

Super Cheezy PIZZA

Super Delicious DESSERTS

Piping Hot SOUP